

Resume of:

Donna Horn, Realtor

Star Real Estate
19440 Goldenwest St
Huntington Beach 92648
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DRE License #01232980



Top Producer - 11 Consecutive Years 2001 - 2011

Sales History:

Listing: 286

Buyers: 136

Sales Volume: \$284.9 Million

Qualifications:

- *Consistent Top Producer for Eleven Years*
- *Excellent Communication and Organizational Skills*
- *33 Year OC Resident with Extensive Knowledge and Expertise in Huntington Beach & Surrounding Communities*
- *Extensive Computer Skills and Embraces All Forms of Technology*
- *Strong Negotiation Skills with Positive "Can-do" Attitude*
- *Problem Solving Skills to Successfully Close Challenging Escrows*
- *Creative Sales Strategies in Declining Market*
- *Unparalleled Service, Integrity and Dependability*

Customized Marketing Plan

- *Full Color Brochures (both inside and outside the property)*
- *Full Internet Marketing & High Quality Collateral*
- *Professional Photographs Including Virtual Tour*
- *Catered Broker Previews*
- *Open Houses & "Just Listed" Postcards to Target Markets*
- *Follow Up On All Property Showings*
- *Home Staging Services & Free Home Warranty Packages*
- *Keep You Informed of Local Market Conditions & Our Progress*

Professional Partnerships:

- *Star Real Estate (Sept 99 - Present)*
- *Bonanni Development (2002 - 2006)*
- *Tarbell Realtors (Feb 98 - Sept 99)*
- *Prior: 20 Yrs - IT Manager, Wyle Electronics, Irvine*