

Resume of:

Donna Horn, Realtor

Star Real Estate
19440 Goldenwest St
Huntington Beach 92648
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BRE License #01232980



TOP PRODUCER - Years 1999 thru 2018 ytd

Sales History:

Listing: 411

Buyers: 215

Total: 626 Sales Volume: \$423.1 Million

Qualifications:

- *TOP Producer for 19 Consecutive Years (Sixteen Years **Top 1%**)*
- *Excellent Communication and Organizational Skills*
- *41 Year OC Resident with Extensive Knowledge and Expertise in Huntington Beach & Surrounding Communities*
- *Extensive Computer Skills and Embraces All Forms of Technology*
- *Strong Negotiation Skills with Positive “Can-do” Attitude*
- *Problem Solving Skills to Successfully Close Challenging Escrows*
- *Creative Sales Strategies in Ever-Changing Markets*
- *Unparalleled Service, Integrity and Dependability*

Customized Marketing Plan

- *Full Color Brochures with Professional Photography*
- *Full Internet Marketing & High Quality Collateral*
- *Catered Broker Previews*
- *Open Houses & “Just Listed” Postcards to Target Markets*
- *Immediate Follow Up On All Property Showings*
- *Home Staging Services & Free Home Warranty Packages*
- *Keep You Informed of Local Market Conditions & Transaction Progress*

Professional Partnerships:

- *Star Real Estate (Sept 99 - Present)*
- *Bonanni Development (2002 - 2006)*
- *Tarbell Realtors (Feb 98 - Sept 99)*
- *Prior: 20 Yrs - IT Manager, Wyle Electronics, Irvine*